



July 13, 2022

Traci Davidson
Indiana Dept of Administration
Procure Division
402 Washington Street, Room W468
Indianapolis, IN 46204

Traci:

Please accept this letter as our desire to provide the requested goods and services to the State of Indiana, as outlined in RFP 22-71967.

Shaffer Distributing Company is the current provider of vending equipment and related services to the State of Indiana's BVIS program. Shaffer has been providing equipment to the program since the acquisition of J&J Distributing in 1998.

Shaffer continues to represent all major brands of vending equipment, as will be demonstrated in the supporting documentation, and we have a strong desire to continue to provide quality equipment and services to the BVIS program. We currently provide equipment and services to the program from our office located at 6801 Hillside Court in Indianapolis, Indiana and employ sixteen individuals within the Indianapolis office. We have been and continue to be in good standing with the Office of Indiana Secretary of State.

I will be the main point of contact and can be reached directly at (614) 429-2244 or via email at cropke@shafferdistributing.com.

Thank you for the consideration.

Best regards,

A handwritten signature in black ink, appearing to read 'CR', is written over a horizontal line.

Charles Ropke
COO

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1100 W 3rd Ave, Columbus, OH 43212-3113 | Toll-Free: (800) 282-0194 | Direct: (614) 294-1040

www.ShafferDistributing.com